



JOB DESCRIPTION			
JOB TITLE:	PRODUCT MANAGER WEALTH	REF NO:	
REPORTS TO: (Job Title)	HEAD PRODUCT DEVELOPMENT AND MARKETING	START DATE:	2012
DEPARTMENT:	PRODUCT DEVELOPMENT AND MARKETING	DIVISION:	WEALTH

1	JOB ROLE
	<ul style="list-style-type: none">Manage the distribution of wealth products including mutual funds and structured products.
2	JOB RESPONSIBILITY
	<ul style="list-style-type: none">Be responsible for the development and monitoring of strategy for wealth products within the Wealth Management product suite
3	JOB TASKS
	<ul style="list-style-type: none">Build, maintain and grow the relationship with third-party Mutual Fund houses and fund platform providers for distribution of their funds through the bank's sales channelsEnsure competitiveness and suitability of the products for our clientsIdentify and exploit new product opportunities by developing innovative propositions and managing new products through to launchProvide regular market intelligence updates, competitor activity and market trends to all key stakeholdersWill be working with a wide group of internal partners such as Technology, Branches, Operations, Legal and ComplianceEnsure that the product development, delivery, sales and maintenance are in accordance with regulatory /industry standards and frameworkWorking with various Insurance and Trust providers and distributors for ongoing business activities including training and promotion, as well as new product launchesContinuously monitor the Business MIS to develop strategies for business growth in a controlled environmentWork with the Head of Product & Marketing to fulfil the Business strategy & direction for the Wealth Management business.Be the go-to contact and Subject-Matter-Expert (SME) for all current and future technology projects
4	SKILLS



	<ul style="list-style-type: none">• Strong Product Management background esp. in Wealth management• Experience of all stages of a product launch, from initial concept right through to post launch and BAU management once live• Understanding of P&L dynamics• Excellent organisational, communication, and problem solving skills• Able to converse openly with a broad range of stakeholders, from technology analysts through to senior management.• Ability to instantly adapt to new tasks• Strong project management experience especially around project governance• Experience of working in a technology dependant environment
5	OTHERS
	<ul style="list-style-type: none">• Educated to degree level• Industry qualifications a plus <p>Exceptional candidates who do not meet these criteria may be considered for the role provided they have the necessary skills and experience.</p>